



HP Celebrates Success of Gold Preferred Partners at Partner of the Year awards

BRACKNELL, UK, 19 March 2009 – HP today announced the award winners of its prestigious Specialisation and Certification Partner of the Year 2008 Awards, which were held at the Heritage Motor Centre in Warwickshire.

The awards celebrate the achievements of HP Gold Preferred Partners who have achieved significant growth through specialisation or certification over the past year.

Specialisation programmes are exclusive to HP Gold Preferred Partners, enabling them to develop and showcase their skills in a wide range of areas covering HP products, solutions and services. Each specialisation comes with its own specific qualification criteria and set of benefits, and through these awards HP has recognised significant achievements made by its partners in each of the thirteen discipline areas.

Editorial contacts:

Nadia Szajkowski
Porter Novelli for HP
020 7853 2215
nadia.szajkowski@porternovelli.co.uk

Hewlett-Packard Ltd
Cain Road
Amen Corner
Bracknell
Berks RG12 1HN
www.hp.com/uk

In addition, the Gold Preferred Partner who achieved the greatest increase in new certifications was named as HP Certified Professional Partner of the Year. This award places particular emphasis on the number of sales certifications achieved, as well as recognising the sales professionals who best anticipate their customers' business needs and provide the very best HP solutions.

"We are extremely proud of our partner network across the UK and Ireland and it continues to be the cornerstone of our success", said Dave Poskett, Director of HP's Solution Partners Organisation who presented the awards. "In 2008 we made several changes to simplify the Preferred Partner Programme to promote stability and consistency. We are delighted to celebrate with so many of our partners who have grown through their chosen specialisation areas and delivered real business results".

The award winners each receive a trophy in recognition of their achievements and will benefit from increased presence on the HP.com/uk website. The winner in each category is as follows:

Winner of the HP DataCentre Specialist Partner Of The Year 2008 - Richardson Eyres

Winner of the HP Computing Systems Specialist Partner Of The Year 2008 - Morse Group Limited

Winner of the HP High Performance Computing Specialist Partner Of The Year 2008 - Computacenter UK Ltd

Winner of the HP StorageWorks Specialist Partner Of The Year 2008 - Vohkus Ltd

Winner of the HP Workstations Specialist Partner Of The Year 2008 - New Media AV

Winner of the HP Networking Specialist Partner Of The Year 2008 - Pervasive Networks Ltd

Winner of the HP Office Printing Specialist Partner Of The Year 2008 - M2 Digital Ltd

Winner of the HP Office Printing Solutions Specialist Partner Of The Year 2008 - Landscape Printing Systems Ltd

Winner of the HP Large Format Printing Specialist Partner Of The Year 2008 - Perfect Colours Ltd

Winner of the HP Services – Sales Specialist Partner Of The Year 2008 – Viadex Ltd

Winner of the HP Services – Authorised Service Delivery Specialist Partner Of The Year 2008 - Servo Computer Services Plc

Winner of the HP Services – Authorised Business Solution Specialist Partner Of The Year 2008 – Prolinx Ltd

Winner of the HP Mobility Specialist Partner Of The Year 2008 - Total PDA Ltd

Winner of the HP Certified Professional Partner Of The Year 2008 - Computacenter UK Ltd

Note to editors

If you would like a high resolution group photograph of all of the award winners with HP's Dave Poskett, please contact Nadia Szajkowski at Porter Novelli for HP on 020 7853 2215 or by email at nadia.szajkowski@porternovelli.co.uk

About HP

HP, the world's largest technology company, provides printing and personal computing products and IT services, software and solutions that simplify the technology experience for consumers and businesses. More information about HP (NYSE: HPQ) is available at <http://www.hp.com/>.

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